

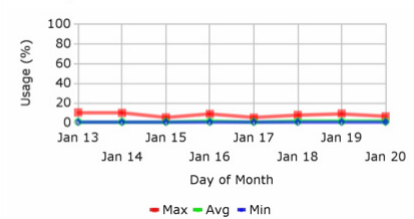
# Managed IT Services Worry-Free Computing



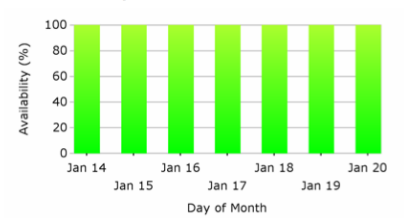
**VIRTU TECHNOLOGIES**  
IT CONSULTING . MANAGEMENT . SUPPORT

# Business Before and After Managed Services

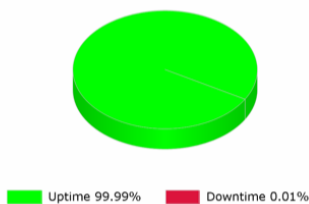
CPU Usage:



Server Availability:



Average Site Availability



Business without managed services is more reactive, costly, and unpredictable. Consider the impact of unscheduled downtime, caused by a virus or technical failure. The average costs to small and mid-sized businesses can be staggering. A 2008 Gartner study revealed that each unmanaged desktop costs businesses an average of \$4000 a year in emergency services, lost productivity and opportunity costs, with an annual total cost of ownership (TCO) that is typically 42% higher than for managed PCs and 29% higher for unmanaged laptops.

With Virtu, you can expect to experience a dramatic reduction of unscheduled downtime and lower IT costs because problems are detected and resolved faster—often before you’re even aware of them. Managed services also helps you reduce and optimize your IT spending, keep more of your internal resources focused on core business activities, and arms you with accurate data about the health and performance of your IT assets.

## Reduce Downtime, Reduce IT Costs

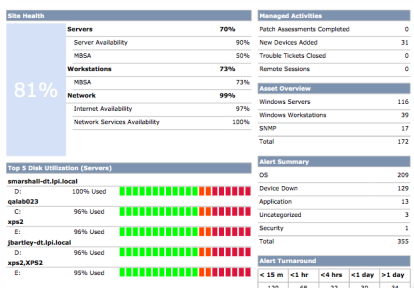
Industry experts and comprehensive studies from third-party research groups consistently conclude that managed services cost less and protect IT assets better. For example, 2007 CompTIA study found that network servers and devices that went down took 96% longer to repair when they were not covered by a remote monitoring service, resulting in costly unscheduled downtime.

CompTIA also discovered that network servers and devices that go down take an average of 96% longer to repair and end-users experience an average of 88% longer periods of downtime when the network server or device that fails is not covered by remote monitoring. They concluded that remote monitoring and management services have the greatest impact on reducing IT downtime and its impact on users.

Reduce and stabilize your IT costs and experience unprecedented reliability with Virtu. You’ll gain peace of mind, reduce risks to your data and assets, and be empowered to leverage your IT investments more fully.

*Managed services makes your IT costs more predictable and reliable, reduces risk to your data and IT assets, and frees up your resources so you can focus entirely on your core business activities.*

*Experience worry-free business computing, control IT costs, and get the most out of your IT investments with managed services.*



# Virtu Advantages

## Monitoring and Alerting

- Virtu will proactively monitor your network and remotely address potential points of failure before they become critical
- When a site visit is required, automatic alerts guarantee a rapid response time
- Problems will often be resolved before you're even aware that they are occurring

## Security Assurance

- Extensive reporting gives you a bird's-eye view of your entire network's security
- Alerts on attempted network access by unauthorized users
- Ban high-bandwidth interactive games or illegal peer-to-peer file sharing applications that monopolize business resources and often introduce viruses and Spyware
- Patch inventory ensures your operating systems are up-to-date and not exposed to vulnerabilities

## Asset Management

- Up-to-date hardware, software and patch information
- Can be used for insurance claims in case of flood, fire or theft

## Preventative Maintenance

- Virtu minimizes disruptions to your work environment by resolving issues proactively
- Deep, remote visibility into the health and performance of your IT assets allows us to diagnose problems faster than ever

## Reporting

- You'll get comprehensive, graphical reports emailed automatically every month
- Simplifies capacity management and upgrade planning

## Quarterly Business Reviews

- We'll review every quarter on the overall health and performance of your IT assets and ways to get the most out of your investments
- Extensive data about your IT will support more accurate budget forecasting



## Value Proposition

Feature	Benefit	Value
<b>24 x 7 Monitoring and Alerting</b>	We'll identify IT issues much faster—often before you experience problems—and address them proactively.	You'll see a reduced cost of downtime, and minimize the resulting lost opportunities, lost productivity, and service costs.
<b>Asset Management</b>	You'll get accurate, up-to-date asset and warranty tracking for insurance or taxation purposes.	You'll save money with better asset life-cycle management, and you'll never pay twice for maintenance.
<b>Security Assurance</b>	Protect your assets and data with round-the-clock protection from virus, malware and other attacks; achieve regulatory compliance with legislation relevant to your industry.	You'll reduce downtime and its associated costs, while increasing customer confidence.
<b>Preventative Maintenance</b>	Lengthen the lifespan of your assets and minimize technology problems that reduce productivity.	Your team can get more done, and you'll reduce expenditures on emergency repairs.
<b>Reports</b>	You'll always know exactly what's going on in your network, and be able to identify and analyze pending issues.	You'll be able to optimize every dollar you spend on IT based on accurate, detailed data.
<b>Quarterly Business Reviews</b>	An opportunity to prioritize projects, plan budgets, and discuss solution optimizations.	You'll be able to conduct more accurate budget forecasting based on the facts.

